

CONSOLIDATED RESULTS **FOR FISCAL 2004**

1 February 2004 to 31 January 2005

- **Net Sales for FY2004 reached €5,670 million, 23% higher than in FY2003 (25% higher on a constant currency basis).**
- **Like-for-like sales for FY2004 grew by 9% compared to the previous year. In the second half 2004 LFL sales rose 10%.**
- **Gross profit reached €3,034 million, 32% higher. Gross margin is 53.5%.**
- **EBIT reached €925 million, 48% higher.**
- **Net Income increased to €628 million (€101 cents per share), 41% higher.**
- **Proposal of an ordinary dividend of €30 cents per share and a bonus dividend of €18 cents, a total of €48 cents per share.**
- **Net opening of 322 stores in FY2004. The Group estimates between 300 and 360 net store openings in FY2005.**

This document is of a purely informative nature and does not constitute an offer to sell, exchange or buy, or the solicitation of an offer to buy, securities issued by any of the companies mentioned herein.

This document contains forward-looking statements. All statements other than statements of historical fact included herein, including, without limitation, those regarding our financial position, business strategy, management plans and objectives for future operations are forward-looking statements. Any such forward-looking statements are subject to risk and uncertainty and thus could differ materially from actual results.

Some of these risks include, amongst others, ongoing competitive pressure in the sector, consumer tastes and spending trends, economic, political, regulatory and trade conditions in the markets where the Inditex Group is present or in the countries where the Group's products are manufactured or distributed.

The risks and uncertainties that could affect the forward-looking statements are difficult to predict. The company assumes no obligation to publicly revise or update its forward-looking statements in the case of unexpected changes, events or circumstances that could affect them. Given the uncertainties of forward-looking statements, we caution readers not to place undue reliance on these statements.

For a discussion of these and other factors that may affect forward looking statements and the Inditex Group's business, financial conditions and results of operations, see the documents and information communicated by the company to the Comisión Nacional del Mercado de Valores (*the Spanish Securities Commission*).

The contents of this disclaimer should be taken into account by all persons or entities.

1. Consolidated financial statements

Grupo Inditex			
2004 profit & loss account			
<i>Millions of euros</i>			
	FY 2004	FY 2003	Var % 04/03
Net sales	5,670.4	4,598.9	23%
Cost of sales	(2,636.2)	(2,293.0)	
	Gross profit	2,306.0	32%
	<i>Gross margin</i>	<i>53.5%</i>	<i>50.1%</i>
Operating expenses	(1,794.5)	(1,432.5)	25%
	Operating cash flow (EBITDA)	873.5	42%
	<i>EBITDA margin</i>	<i>21.9%</i>	<i>19.0%</i>
Fixed assets depreciation	(276.4)	(221.2)	
Goodwill amortisation	(12.9)	(9.4)	
Provisions	(25.2)	(15.9)	
	Operating income (EBIT)	627.0	48%
	<i>EBIT margin</i>	<i>16.3%</i>	<i>13.6%</i>
Net financial results	(22.5)	(7.9)	
	Ordinary income	619.1	46%
	<i>Ordinary margin</i>	<i>15.9%</i>	<i>13.5%</i>
Extraordinary income (loss)	(16.5)	(5.7)	
	Income before taxes	613.4	44%
	<i>EBT margin</i>	<i>15.6%</i>	<i>13.3%</i>
Taxes	(248.0)	(164.8)	
	Net income before minorities	448.6	42%
	<i>11.3%</i>	<i>9.8%</i>	
Minorities	(10.1)	(2.2)	
	Net income	446.5	41%
	<i>Net income margin</i>	<i>11.1%</i>	<i>9.7%</i>
	Earnings per share, € cents (*)	72	41%
	101		

(*) On 623,330,400 shares

Grupo Inditex
Consolidated Balance Sheet as of January 31, 2005
Millions of euros

	January 31 2005	January 31 2004
<u>ASSETS</u>		
Net fixed assets (*)	2,507.2	2,118.3
Goodwill	98.5	53.3
Deferred charges	21.5	17.9
Total fixed assets	2,627.1	2,189.4
Inventories	514.0	486.4
Receivables	282.5	328.9
Cash & cash equivalents	773.3	496.4
Accruals	12.3	9.3
Total current assets	1,582.0	1,320.9
TOTAL ASSETS	4,209.2	3,510.4
<u>SHAREHOLDERS' EQUITY & LIABILITIES</u>		
Shareholders' equity	2,502.7	2,105.9
Minority interest, deferred revenues & provisions	144.0	80.0
Long term financial debt	107.3	156.6
Other long term payables	86.3	75.2
Long term liabilities	337.6	311.7
Short term financial debt	160.7	81.5
Trade and other non-trade payable	1,208.1	1,011.2
Current liabilities	1,368.9	1,092.7
TOTAL LIABILITIES	4,209.2	3,510.4

(*) Includes own shares for € 0.45 million.

Inditex Group
Consolidated Statement of Cash Flows
Millions of euros

	FY 2004	FY 2003	Var % 04/03
Net income	628.1	446.5	41%
Adjustments to income			
Depreciation and amortization	289.3	229.5	
Changes in provisions	48.4	9.5	
Gains on fixed assets disposals	(4.8)	(5.8)	
Losses on fixed assets disposals	7.0	19.7	
Income (loss) attributed to minority interest	10.1	2.2	
Deferred and prepaid tax	5.0	7.4	
Foreign exchange impact	17.8	0.0	
Other	14.4	13.3	
Funds from operations	1,015.3	722.3	41%
Changes in assets and liabilities			
Increase in inventories	(27.5)	(104.0)	
Increase in accounts receivable	68.9	(81.8)	
Increase in accrual accounts	(2.6)	(0.1)	
Decrease in current liabilities	174.0	189.8	
Changes in working capital	212.9	3.9	
Cash from operations	1,228.2	725.0	69%
Intangible assets investments	(80.9)	(93.7)	
Tangible assets investments	(548.7)	(471.7)	
Acquisitions of businesses	(108.2)	(41.9)	
Addition to other long-term financial investments	(17.7)	(29.4)	
Other assets investments	(5.0)	(8.0)	
Fixed assets sales and retirements	14.2	16.3	
Sale of long-term financial investments	4.6	0.0	
Capital expenditure	(741.7)	(628.4)	18%
Increase in long-term financial debt	0.0	25.8	
Decrease in long-term financial debt	(61.0)	0.0	
Net decrease in other long-term debt	0.4	2.0	
Net increase in current debt	82.4	(63.0)	
Dividends	(220.2)	(89.3)	
Other financing activities	0.5	7.4	
Cash used in financing activities	(197.9)	(117.1)	69%
Net increase in cash and cash equivalents	288.6	(19.6)	
Foreign exchange impact on cash & cash equivalents	(11.7)	0.0	
Cash and cash equivalents at beginning of the year	496.4	516.0	
Cash and cash equivalents at end of the year	773.3	496.4	

2. Comments on the consolidated results

INDITEX results for FY2004 reflect significant growth in sales and gross margin improvement following a difficult FY2003. All the concepts performed satisfactorily resulting in a recovery of the Group historical financial returns. Gross Margin improved by 337 b.p. to 53.5% of sales, the highest in the Group track record and Operating margins improved by 268 b.p. to 16.3% on sales.

At FYE INDITEX operated 2,244 stores in 56 countries through eight different concepts: Zara, Kiddy's Class, Pull & Bear, Massimo Dutti, Bershka, Stradivarius, Oysho and Zara Home.

2.1. Sales

Net sales reached €5,670.4 million, an increase of 23% (25% on a constant currency basis) over the previous year.

Number of stores and openings

The list of openings and existing stores at FYE is as follows:

Concept	Net openings		Total stores	
	FY 2004	FY 2003	31 Jan 2005	31 Jan 2004
ZARA	97	95	723	626
KIDDY'S CLASS	26	44	129	103
PULL & BEAR	21	54	371	350
MASSIMO DUTTI	29	47	326	297
BERSHKA	49	56	302	253
STRADIVARIUS	36	38	227	191
OYSHO	28	4	104	76
ZARA HOME	36	26	62	26
Total	322	364	2,244	1,922

A list of quarterly openings and stores opened as at FYE by concept and by country is included in Annexes II and III.

Company-managed stores and franchises

The breakdown of company-managed stores and franchised stores at FYE is the following:

COMPANY-MANAGED AND FRANCHISED STORES						
Formato	2004			2003		
	Co. Mag.	Fran-chises	Total	Co. Mag.	Fran-chises	Total
Zara	649	74	723	567	59	626
Kiddy's Class	129	--	129	103	--	103
Pull & Bear	333	38	371	314	36	350
Massimo Dutti	228	98	326	199	98	297
Bershka	295	7	302	247	6	253
Stradivarius	183	44	227	154	37	191
Oysho	102	2	104	74	2	76
Zara Home	62	--	62	26	--	26
Total	1,981	263	2,244	1,684	238	1,922

Selling area

The selling area of company-managed stores and franchised stores at FYE is as follows:

SELLING AREA (SqM) IN COMPANY-MANAGED AND FRANCHISED STORES						
	TOTAL SELLING AREA			SALES PER SQM (€)		
	31 Jan 2005	31 Jan 2004	Chg % 04/03	FY2004	FY2003	Chg % 04/03
Zara	811,100	686,090	18%	5,130	5,192	-1%
Kiddy's Class	25,265	20,614	23%	5,263	5,926	-11%
Pull & Bear	73,774	67,175	10%	5,346	4,819	11%
Massimo Dutti	74,517	62,060	20%	7,921	7,742	2%
Bershka	104,916	85,835	22%	5,441	5,064	7%
Stradivarius	57,301	49,808	15%	4,572	3,474	32%
Oysho	13,938	10,932	27%	5,664	4,371	30%
Zara Home	14,259	5,843	144%	4,296	n/a	n/a
Total	1,175,070	988,357	19%	5,304	5,220	2%

Like-for-like sales (LFL)

Store sales are those that occur in company-managed stores and franchised stores of any of the Group's concepts, net of any consumption tax and converted to euros at the average exchange rates for the fiscal year.

The Group's **like-for-like sales** grew by 9% in FY2004. Like-for-like represents the annual change in store sales of any concept of the Group that were opened for the whole of fiscal years 2004 and 2003, converted to a fixed exchange rate.

Below is the increase in like-for-like sales bi-annually for the last six fiscal years:

	LFL sales						
	2004	2003	2002	2001	2000	1999	1998
First Half	8%	7%	12%	9%	13%	6%	13%
Second Half	10%	(2%)	10%	9%	9%	5%	12%
Full Year	9%	1%	11%	9%	9%	5%	11%

The like-for-like calculation includes 57% of the selling area as at FYE2004 (i.e. stores opened for the whole of fiscal years 2004 and 2003).

Space contribution, defined as sales growth in constant currency coming from space not included in LFL calculation, was 16% in FY2004.

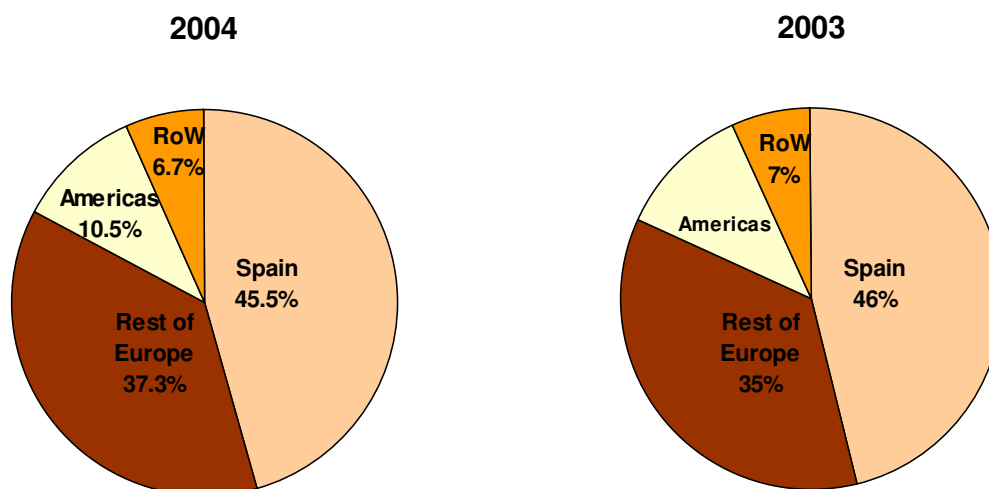
Sales by concept

Net sales by concept in FY2003 and FY2003 are shown in the table below:

Concept	Net Sales (Million €)			% on total	
	2004	2003	% Chng. 04/03	2004	2003
ZARA	3,819.6	3,219.6	19%	67.4%	70.0%
KIDDY'S CLASS	120.6	89.7	35%	2.1%	1.9%
PULL & BEAR	378.9	287.9	32%	6.7%	6.3%
MASSIMO DUTTI	481.3	388.9	24%	8.5%	8.5%
BERSHKA	516.0	395.0	31%	9.1%	8.6%
STRADIVARIUS	241.9	162.0	49%	4.3%	3.5%
OYSHO	71.7	45.1	0.6	1.3%	1.0%
ZARA HOME	40.4	10.6	2.8	0.7%	0.2%
Total sales	5,670.4	4,598.9	23%	100.0%	100%

Store sales by geographic area

The following graph shows store sales by geographic areas:



European markets ex-Spain are absorbing the greatest part of the international growth (180 b.p.). The reduction in the weight of the Americas (120 b.p.) is mainly due to the depreciation of the currencies of the area.

The percentage of international store sales by concept is the following:

Concept	% INTERNATIONAL STORE SALES	
	2004	2003
ZARA	65.8%	63.5%
KIDDY'S CLASS	12.8%	13.4%
PULL & BEAR	30.2%	31.0%
MASSIMO DUTTI	41.9%	40.9%
BERSHKA	35.7%	33.8%
STRADIVARIUS	15.4%	16.6%
OYSHO	31.5%	35.1%
ZARA HOME	12.7%	8.5%
Total	54.5%	53.9%

Sales in company-managed and franchised stores

The table below shows the breakdown of sales in company-managed and franchised stores for each of the concepts of the Group:

Formato	2004		2003	
	Company Managed	Franchised	Company Managed	Franchised
Zara	91%	9%	92%	8%
Kiddy's Class	100%	0%	100%	0%
Pull & Bear	91%	9%	91%	9%
Massimo Dutti	68%	32%	65%	35%
Bershka	98%	2%	97%	3%
Stradivarius	82%	18%	80%	20%
Oysho	98%	2%	98%	2%
Zara Home	100%	0%	--	--
Total	90%	10%	90%	10%

2.2. Gross profit

The gross profit rose to €3,034.2 million, 32% higher than the previous year. The Gross margin improved 337 basis points to reach 53.5% (50.1% in FY2003). This improvement in the gross margin has been driven by:

- price increases in some Latin American countries,
- lower currency impact,
- higher mark-ups,
- better inventory management
- and lower clearance activity versus the previous year

Under current circumstances, Inditex considers 53.5% as its best estimate for the FY2005 gross margin.

2.3. Operating cash flow (EBITDA)

FY2004 EBITDA comes to €1,239.7 million, an increase of 42% compared to the previous year.

Below is a breakdown of Operating expenses over the last two years:

	FY2004	FY2003	% 03/02
Million euros			
Personnel expenses	821.4	678.2	21%
Other operating expenses	973.1	754.3	29%
Total operating expenses	1,794.5	1,432.5	25%

At FYE 2004 the number of employees reached 47,046 (39,760 at FYE2003).

Operating expenses include all the start-up costs for new openings and reflect the underlying trend of higher costs involved in new stores, mainly in international markets.

The growth in LFL sales over the year and the above-mentioned improvement in the gross margin drove the EBITDA margin to 21.9% of sales (19.0% in FY2003).

2.4. Operating income (EBIT)

EBIT came to €925.2 million, 48% higher, standing at 16.3% of sales (13.6% in FY2003).

Provisions charged correspond mainly to the Group's estimated write-downs of not fully depreciated assets due to the refurbishment of existing stores.

The growth in goodwill amortization is due to the increase in the stakes in Zara Italy and Zara Japan and the acquisition of the franchised operations of Massimo Dutti in Mexico.

EBIT by concept

The breakdown of the operating income (EBIT) by concept is the following:

Concept	EBIT by concept (Million €)			% EBIT on sales		EBIT by concept on total (%)	
	2004	2003	% Chng. 04/03	2004	2003	2004	2003
ZARA	647.8	476.1	36%	17.0%	14.8%	70.0%	75.9%
KIDDY'S CLASS	21.7	18.0	21%	18.0%	20.0%	2.3%	2.9%
PULL & BEAR	56.2	18.9	198%	14.8%	6.6%	6.1%	3.0%
MASSIMO DUTTI	75.1	60.1	25%	15.6%	15.5%	8.1%	9.6%
BERSHKA	82.5	57.3	44%	16.0%	14.5%	8.9%	9.1%
STRADIVARIUS	38.9	4.4	784%	16.1%	2.7%	4.2%	0.7%
OYSHO	15.6	2.1	633%	21.8%	4.7%	1.7%	0.3%
ZARA HOME	0.3	(0.5)	n/a	0.8%	n/a	0.0%	(0.1%)
Goodwill (*)	(12.9)	(9.4)	n/a	(0.2%)	(0.2%)	(1.4%)	(1.5%)
Total EBIT	925.2	627.0	48%	16.3%	13.6%	100.0%	100.0%

(*) Goodwill depreciation is attributable to Stradivarius and Zara

2.5. Ordinary Income

Ordinary income stands at €902.7 million, 46% higher than in FY2003

Net financial results break down as follows:

Millions of euros	FY2004	FY2003
Net financial expenses	(5.1)	(3.4)
Foreign exchange losses	(17.1)	(4.6)
Net losses of companies carried by the equity method	(0.4)	0.1
Total	(22.5)	(7.9)

Net financial expenses include €2.1 million corresponding to the restatement of financial expenses in high-inflation countries.

Foreign exchange losses are principally due to the weakness of the USD vs. Euro. This situation has produced losses in inter-company accounts and in the liquidation of some hedging operations.

2.6. Income before taxes

Income before taxes came to €886.2 million, 44% higher than a year earlier.

Extraordinary results include €15.8 million in write-offs of fixed assets.

2.7. Net income before minorities and Net Income

Net income before minorities reached €638.2 million, an increase of 42%. The tax rate for the fiscal year is 28% versus 27% in FY2003.

The increase in Minorities is due mainly to the higher net income in manufacturing companies and Stradivarius and the income corresponding to Zara Japan's minorities, as this company is now fully consolidated.

Net income comes to €628.1 million, an increase of 41% over FY2003.

Dividend proposal

Inditex's Board of Directors will propose to the General Shareholders Meeting an ordinary dividend of €187 million (€30 cents per share) and a bonus dividend of €112 million (€18 cents per share), reaching a total dividend of €299 million (€48 cents per share), 37% higher than the previous FY.

Return on Equity (ROE)

The table below shows Inditex Return on Equity, defined as net income on average Shareholder's equity.

Description	RETURN ON EQUITY							
	2004	2003	2002	2001	2000	1999	1998	1997
Net income	628.1	446.5	438.1	340.4	259.2	204.8	153.1	117.4
Shareholders equity - previous year	2,105.9	1,761.3	1,486.2	1,170.9	893.2	673.4	529.9	414.9
Shareholders equity - current year	2,502.7	2,105.9	1,761.3	1,486.2	1,170.9	893.2	673.4	529.9
Average equity	2,304.3	1,933.6	1,623.7	1,328.5	1,032.0	783.3	601.6	472.4
RETURN ON EQUITY	27%	23%	27%	26%	25%	26%	25%	25%

Return on Capital Employed (ROCE)

The table below shows Inditex Return on Capital Employed, defined as EBIT on average capital employed (Shareholder's equity plus net financial debt).

Description	RETURN ON CAPITAL EMPLOYED							
	2004	2003	2002	2001	2000	1999	1998	1997
EBIT	925.2	627.0	659.5	517.5	379.9	296.2	241.5	191.5
Average capital employed								
Average shareholders' equity	2,304.3	1,933.6	1,623.7	1,328.5	1,032.0	783.3	601.6	472.4
Average net financial debt (*)	0.0	0.0	0.0	0.0	100.3	121.5	73.1	72.1
Total average capital employed	2,304.3	1,933.6	1,623.7	1,328.5	1,132.3	904.8	674.7	544.5
RETURN ON CAPITAL EMPLOYED	40%	32%	41%	39%	34%	33%	36%	35%

(*) Zero when net cash

ROCE by concept

The table below shows the Return on Capital Employed by concept:

Concept	ROCE BY CONCEPT	
	2004	2003
	ROCE	ROCE
Zara (*)	38%	33%
Kiddy's Class	61%	80%
Pull & Bear	44%	16%
Massimo Dutti	50%	56%
Bershka	52%	46%
Stradivarius (*)	43%	5%
OYSHO	52%	7%
ZARA HOME	2%	--
Total	40%	32%

(*) Before goodwill amortisation

3. Comments on the balance sheet

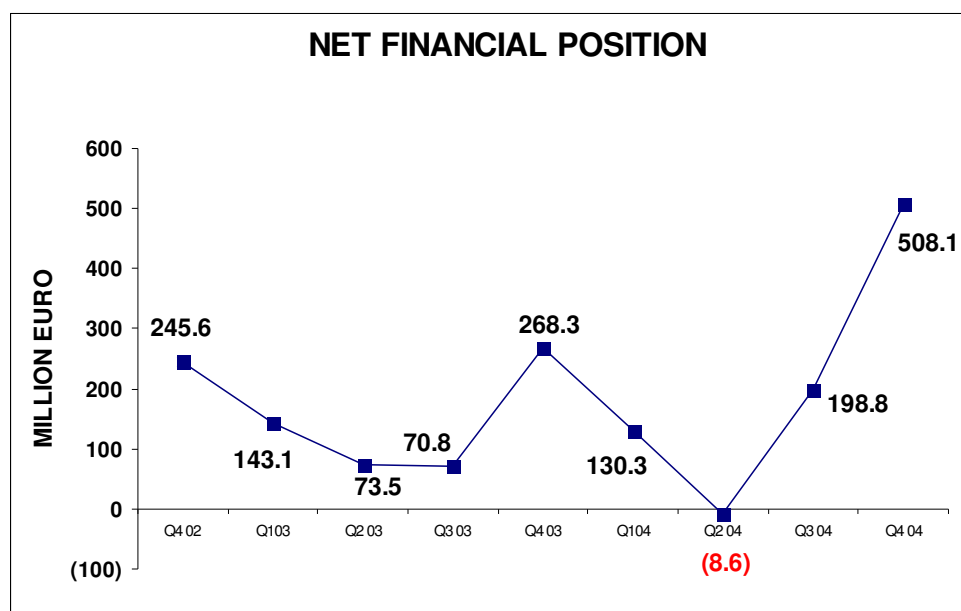
INDITEX Consolidated Balance Sheet maintains a similar structure to that it showed at FYE2003, without net financial debt and with a negative working capital position, a consequence of the business model.

Net financial position

The net financial position is shown in the table below:

NET FINANCIAL CASH (DEBT) (Millions of euros)		
Description	January 31 2005	January 31 2004
Cash & cash equivalents	773.3	496.4
Long term financial deposits	0.0	6.5
Long term financial debt	(107.3)	(156.6)
Short term financial debt	(160.7)	(81.5)
Deferred financial expenses	2.9	3.5
NET FINANCIAL CASH (DEBT)	508.1	268.3

The evolution of the net financial position during the last nine quarters has been the following:



Working capital

The table below shows a breakdown of working capital of the last two fiscal years:

WORKING CAPITAL (Millions of euros)		
Description	January 31 2005	January 31 2004
Inventories	514.0	486.4
Receivables	282.5	328.9
Accruals	12.3	9.3
Trade and other non-trade payable	(1,208.1)	(1,011.2)
Operating working capital	(399.3)	(186.6)
Cash & cash equivalents	773.3	496.4
Short term financial debt	(160.7)	(81.5)
Financial working capital	612.5	414.9
Total working capital	213.2	228.2

Working capital financing has increased by 114% to €399.3 million (€186.6 million in FY2003). The figure for 2003 was influenced by temporary non-trading elements.

4. Comments on the cash flow statement

The summary of the cash flow statement is the following:

CASH FLOW SUMMARY			
	F2004	F2003	%Ch 04/03
Net income	628.1	446.5	41%
Funds from operations	1,015.3	722.3	41%
Changes in working capital	212.9	3.9	
Cash from operations	1,228.2	725.0	69%
Net capital expenditure	(741.7)	(628.4)	18%
Free cash flow	486.5	96.6	404%
Dividends	(220.2)	(89.3)	
Net debt decrease	(266.7)	(15.6)	
Others	0.5	7.4	

Funds from Operations grew by 41% in 2004, reaching €1,015.3 million. Working Capital financing has taken Cash from Operations to €1,228.2 million, 69% higher than in FY2003.

Capital Expenditure for the FY amounted to €741.7 million including amounts to achieve majority stakes in Zara Japan and Zara Italy and to acquire the Massimo Dutti franchised operations in Mexico.

Free cash flow increased by 404% to €486.5 million and a €220.2 million dividend was paid to shareholders.

5. Start of FY2005

During the eight weeks since the beginning of the 2005 Spring-Summer season sales growth is according to the Group's expectations.

The store openings plan for FY2005 is the following:

Concept	FY 2005 Openings forecast		% International	Total 2004
	Range			
ZARA	100	- 110	85%	97
KIDDY'S CLASS	20	- 25	10%	26
PULL & BEAR	35	- 45	40%	21
MASSIMO DUTTI	30	- 40	55%	29
BERSHKA	40	- 45	60%	49
STRADIVARIUS	25	- 30	30%	36
OYSHO	20	- 30	40%	28
ZARA HOME	30	- 35	30%	36
Total net openings	300	- 360		322

Approximately 70% of the contracts have been signed but in some cases openings may not take place in FY2005.

The Group expects the volume of international sales to grow more than domestic sales as has been the case in the last fiscal years.

Expected CAPEX in FY2005 is between €700 million and €800 million. The opening of new stores and the refurbishment of existing stores will represent the majority of the CAPEX.

6. Agreements of the Board of Directors

Mr. José Luis Vázquez Mariño has been appointed to the Board of Directors.

7. Release of 2005 results

Inditex expects to release interim results for FY2005 on the following dates:

Interim Three Months 2005: 13 June 2005
Interim Half Year 2005: 21 September 2005
Interim Nine Months 2005: 13 December 2005
Fiscal year 2005: March 2006 (tbc)

For additional information:

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Annex I Income statement: quarterly results

	2004				2003				% 04/03			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net Sales	1,203.2	1,202.6	1,555.3	1,709.3	979.4	999.9	1,220.6	1,399.0	23%	20%	27%	22%
Cost of sales	(577.5)	(576.3)	(689.1)	(793.2)	(480.1)	(509.9)	(582.8)	(720.1)	20%	13%	18%	10%
Gross Profit <i>Gross Margin</i>	625.6 52.00%	626.3 52.08%	866.2 55.70%	916.1 53.59%	499.3 50.98%	490.0 49.00%	637.8 52.25%	678.9 48.53%	25%	28%	36%	35%
Operating expenses	(401.7)	(420.1)	(470.9)	(501.9)	(319.9)	(333.9)	(372.7)	(406.0)	26%	26%	26%	24%
Operating cash flow (EBITDA) <i>EBITDA margin</i>	223.9 18.6%	206.2 17.1%	395.4 25.4%	414.2 24.2%	179.4 18.3%	156.1 15.6%	265.0 21.7%	272.9 19.5%	25%	32%	49%	52%
Fixed assets depreciation	(60.8)	(65.0)	(70.6)	(80.0)	(48.5)	(52.4)	(56.5)	(63.8)	25%	24%	25%	25%
Goodwill amortisation	(2.3)	(3.0)	(4.1)	(3.4)	(2.3)	(2.4)	(2.3)	(2.3)	0%	26%	82%	47%
Provisions	(5.4)	(7.0)	(3.1)	(9.6)	(4.3)	(1.9)	(2.6)	(7.1)	27%	268%	20%	35%
Operating income (EBIT) <i>EBIT margin</i>	155.3 12.9%	131.2 10.9%	317.5 20.4%	321.2 18.8%	124.3 12.7%	99.4 9.9%	203.6 16.7%	199.7 14.3%	25%	32%	56%	61%
Net financial expenses	(8.6)	(1.8)	(6.2)	(6.0)	1.2	(3.2)	(3.9)	(2.0)				
Ordinary income	146.8	129.4	311.3	315.2	125.5	96.2	199.7	197.7	17%	35%	56%	59%
Extraordinary income (loss)	(1.5)	(0.4)	(11.6)	(3.0)	(5.0)	(8.0)	(7.0)	14.2				
Income before taxes	145.2	129.0	299.7	312.2	120.5	88.2	192.8	211.9	20%	46%	55%	47%
Taxes	(42.8)	(39.4)	(84.2)	(81.5)	(36.2)	(24.4)	(51.9)	(52.4)				
Net income before minorities	102.4	89.6	215.5	230.7	84.4	63.8	140.9	159.6	21%	40%	53%	45%
Minorities	(3.9)	(0.1)	(6.5)	0.4	(2.3)	0.2	(2.3)	2.3				
Net Income <i>Net income margin</i>	98.5 8.2%	89.5 7.4%	209.0 13.4%	231.1 13.5%	82.1 8.4%	64.0 6.4%	138.6 11.4%	161.8 11.6%	20%	40%	51%	43%

Annex II

Summary of net openings and net stores opened by quarter in 2004 and 2003

NUMBER OF NET STORE OPENINGS IN EACH QUARTER										
Concept	1Q 2004	2Q 2004	3Q 2004	4Q 2004	total 2004	1Q 2003	2Q 2003	3Q 2003	4Q 2003	total 2003
ZARA	15	12	42	28	97	19	11	32	33	95
KIDDYS CLASS	7	6	8	5	26	11	6	18	9	44
PULL & BEAR	5	0	13	3	21	18	8	18	10	54
MASSIMO DUTTI	7	3	16	3	29	9	8	20	10	47
BERSHKA	7	12	15	15	49	15	13	11	17	56
STRADIVARIUS	8	8	9	11	36	8	12	8	10	38
OYSHO	4	6	12	6	28	(4)	3	0	5	4
	8	7	11	10	36	0	0	16	10	26
Total stores	61	54	126	81	322	76	61	123	104	364

NUMBER OF STORES BY THE END OF EACH QUARTER								
Concept	1Q 2004	2Q 2004	3Q 2004	4Q 2004	1Q 2003	2Q 2003	3Q 2003	4Q 2003
ZARA	641	653	695	723	550	561	593	626
KIDDYS CLASS	110	116	124	129	70	76	94	103
PULL & BEAR	355	355	368	371	314	322	340	350
MASSIMO DUTTI	304	307	323	326	259	267	287	297
BERSHKA	260	272	287	302	212	225	236	253
STRADIVARIUS	199	207	216	227	161	173	181	191
OYSHO	80	86	98	104	68	71	71	76
ZARA HOME	34	41	52	62	0	0	16	26
Total stores	1,983	2,037	2,163	2,244	1,634	1,695	1,818	1,922

Annex III

Stores by concept and country as at 31 January 2005



SPAIN	241	114	257	202	194	188	71	54	1,321
PORTUGAL	40	15	49	39	27	21	11	4	206
FRANCE	83			7	11	1			102
BELGIUM	17			16	6				39
NETHERLANDS	5			1	3			1	10
UNITED KINGDOM	33			6	1			1	41
GERMANY	33			3					36
SWEDEN	2			3					5
NORWAY				1					1
ANDORRA	1		1	1					3
AUSTRIA	6								6
DENMARK	4								4
LUXEMBOURG	2			1					3
ICELAND	1								1
IRELAND	2		6						8
FINLAND	3								3
ITALY	23			2	7		5		37
SWITZERLAND	6			3	1				10
POLAND	7								7
CZECH REPUBLIC	2								2
GREECE	30		8	5	11		2	1	57
SLOVENIE	2								2
SLOVAKIA			1						1
MALTA	1		4						5
CYPRUS	3		2	1	2	2			10
ISRAEL	13		12						25
LEBANON	2		1	2	2				7
TURKEY	11			1					12
KUWAIT	4		3	1		2	1		11
UAE	4		3	4	3	2			16
SAUDI ARABIA	13			5		7	1		26
BAHRAIN	1		1	1					3
QATAR	1		1	1		1			4
JORDAN	1		1	1		2			5
CANADA	12								12
USA	14								14
PUERTO RICO	1								1
DOMINICAN REP.	1								1
MEXICO	34		13	17	26		12	1	103
VENEZUELA	8		6	2	8		1		25
EL SALVADOR	1								1
BRAZIL	13								13
ARGENTINA	5								5
CHILE	5								5
URUGUAY	2								2
JAPAN	12								12
SINGAPORE	3								3
RUSSIA	3		1						4
MALAYSIA	3								3
MARROCCO	1					1			2
HONG KONG	1								1
ESTONIA	1								1
LATVIA	1								1
ROMENIA	1		1						2
HUNGARY	2								2
LITHUANIA	1								1
PANAMA	1								1
Total general	723	129	371	326	302	227	104	62	2,244

Annex IV

EIGHT-YEAR FINANCIAL SUMMARY										
Description	2004	2003	2002	2001	2000	1999	1998	1997	1996	CAGR 03/96
P&L:										
Net Sales	5,670.4	4,598.9	3,974.0	3,249.8	2,614.7	2,035.1	1,614.7	1,217.4	1,008.5	24%
	YoY%	23%	16%	22%	24%	28%	26%	33%	21%	
EBITDA	1,239.7	873.5	868.1	704.5	521.5	410.4	325.7	253.6	202.1	25%
	YoY%	42%	1%	23%	35%	27%	26%	28%	25%	
EBIT	925.2	627.0	659.5	517.5	379.9	296.2	241.5	192.6	150.3	26%
	YoY%	48%	-5%	27%	36%	28%	23%	25%	28%	
Net Income	628.1	446.5	438.1	340.4	259.2	204.7	153.1	117.4	72.7	31%
	YoY%	41%	2%	29%	31%	27%	34%	30%	61%	
Balance Sheet:										
Shareholders' equity	2,502.7	2,105.9	1,761.3	1,486.2	1,170.9	893.2	673.4	529.9	414.9	25%
	YoY%	19%	20%	19%	27%	31%	33%	27%	28%	
Total balance sheet	4,209.2	3,510.4	3,013.8	2,588.6	2,107.6	1,772.9	1,326.3	977.2	820.3	23%
	YoY%	20%	16%	16%	23%	19%	34%	36%	19%	
Net financial position	508.1	268.3	245.6	57.5	(50.6)	(149.9)	(93.0)	(38.3)	(105.8)	
Stores:										
Number of stores at FY-end	2,244	1,922	1,558	1,284	1,080	922	748	622	541	
Net openings	322	364	274	204	158	174	126	81	33	
Number of countries with stores	56	48	44	39	33	30	21	14	10	
Other information:										
% International sales	55%	54%	54%	54%	52%	49%	46%	42%	36%	
LFL	9%	1%	11%	9%	9%	5%	11%	7%	4%	
ROE	27%	23%	27%	26%	25%	26%	25%	25%	20%	
ROCE	40%	32%	41%	39%	34%	33%	36%	35%	29%	
Number of employees	47,046	39,760	32,535	26,724	24,004	18,200	15,576	10,891	8,412	